



**BUILDBINDER**

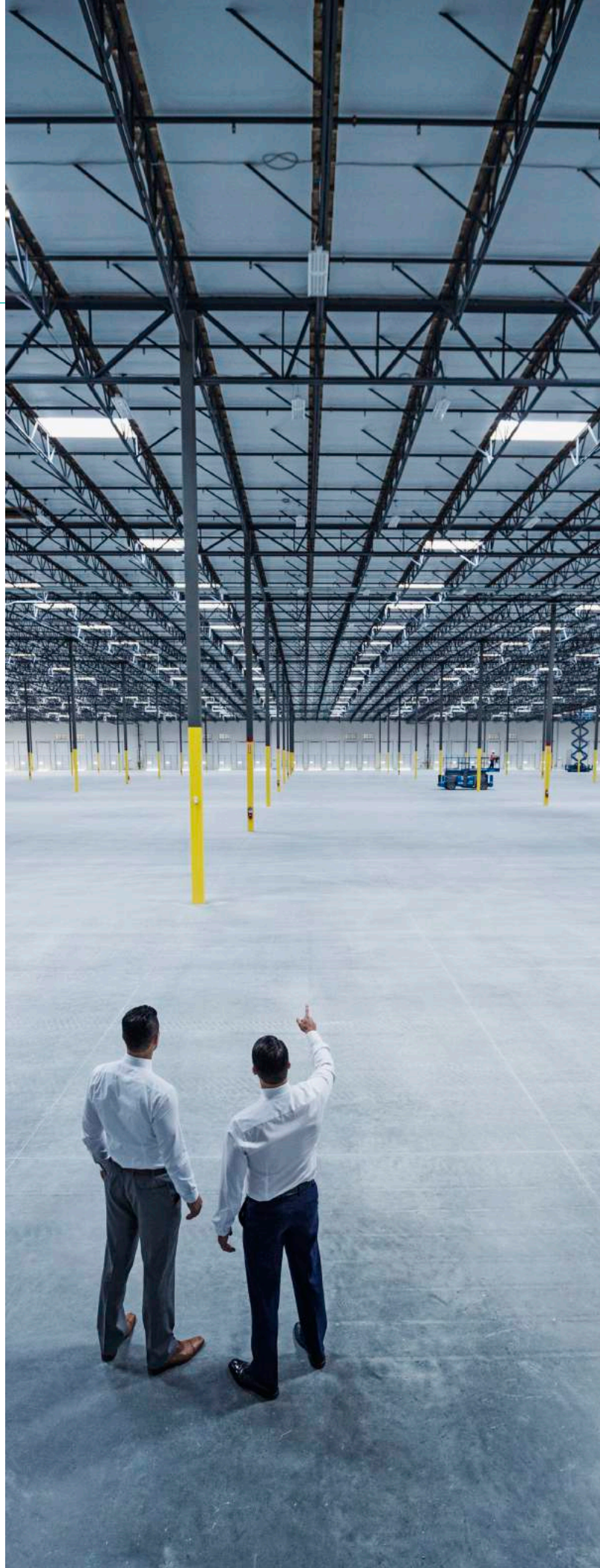


# I. WHY WE DO WHAT WE DO

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With 30+ years of experience in the construction industry, our founding team understands what it takes to make a construction project a success. BuildBinder exists to help you better service your clients with transparency, through visibility, document control, accounting, profit control, and owner satisfaction. Our goal is to help your company generate more profits and deliver projects on time, by making information available, searchable and ultimately useful, to the internal and external stakeholders of your project.

Modeled after the constructability workflow from Georgia Tech's School of Building Construction, BuildBinder was built by construction experts, for construction experts. From needs assessment, to bidding analysis, to managing reports at your job-site, BuildBinder is the cloud-based construction information management system that will help you manage projects your way, but better.



## II. WHAT IS A CONSTRUCTION INFORMATION MANAGEMENT SYSTEM?



**1.** A construction information management system should be easy to use— Your CIMS should be as easy to use, and as organized, as an Excel spreadsheet. The ability to document and find information easily is the prime reason construction information management systems exist.

**2.** A construction information management system should require minimum training— A CIMS is only as valuable as the stakeholders who make use of it. Architects, accountants, and field managers alike should be able to learn the tool in 30 days or less.

**3.** A construction information management system should easily integrate into existing applications— A good CIMS should add value to your construction project, not detract from it. You should feel confident that the tools you are currently using will integrate into your CIMS seamlessly. That includes your Excel spreadsheets!





## III. BUILDBINDER AS YOUR CONSTRUCTION INFORMATION MANAGEMENT SYSTEM

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BuildBinder's cloud-based platform puts information at your fingertips, anytime, and anywhere. You can set up your first project in an instant, and track progress in real time with Audit Trail. BuildBinder also provides:

- Easy to use software and intuitively organized project management tools.
- A calendar of daily reports and site pictures, so you spend more time steering project success.
- Access to documents, permits, contracts, drawings, etc., with neatly organized project dashboards.
- Project-friendly chat tools for quick collaboration across teams.
- Quick response to RFI's and change orders. You can even review submittals to cities and municipalities in one-click.
- Side-by-side comparison of bids, including bids from 3rd parties.





# IV. SUCCESS WITH BUILDBINDER - CASE STUDY: LORD CORPORATION

## KEY FACT

**85% reduction on project-related travel expenses.**

## THE CHALLENGE

With revenues **exceeding \$880 million**, LORD Corporation has more than 3,000 employees in 26 countries and operates 16 manufacturing facilities and 8 R&D centers worldwide. This client was building a distribution center for Latin America that presented a few challenges:

- Traveling to the site to oversee the construction required a significant investment of time, money and resources.
- Collaboration and coordination among decision makers and vendors located in different cities would be challenging.
- Ability to keep the construction in check to stay on time and budget.

## THE SOLUTION

**Our client, a general contractor, used BuildBinder** to oversee the construction of LORD Corporation's distribution center. Using this system, the Facilities department in Cleveland was able to coordinate the project remotely. They were able to get daily progress reports, including site pictures, comment and edit blueprints, manage RFIs, and give their input on the design. They were also able to coordinate with all the involved parties and keep stakeholders involved, facilitating the decision-making process. Finally, they were also able to control the budget since all expenses had to be approved online.

## THE RESULTS

**Using BuildBinder our client was able to:**

- Select the best contractors for the project.
- Reduce their travel expenses by 85%.
- Finish construction of the distribution center on time and on budget. No overruns.
- Expedite the decision-making process, keeping all parties coordinated and informed.





## V. HOW DOES EACH STAKEHOLDER BENEFIT FROM BUILDBINDER?

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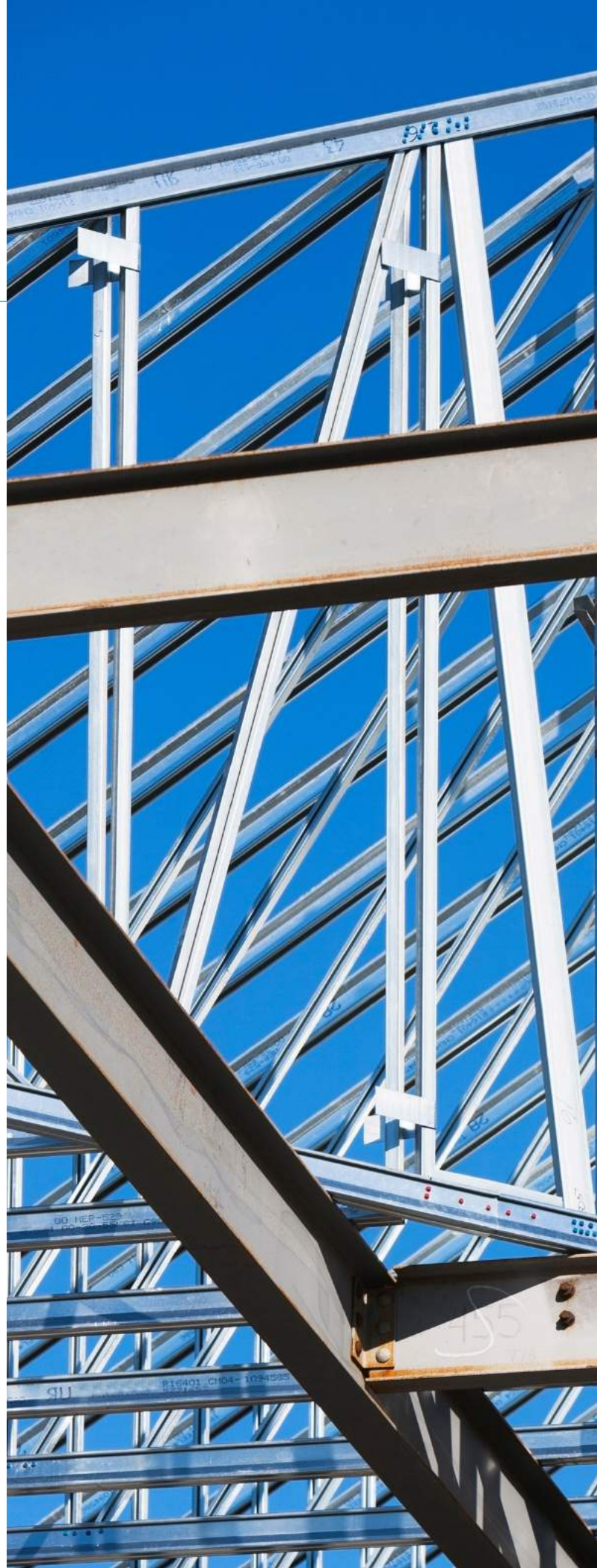
- **Contractors** can manage all subs with just a glance, ensuring efficiency of time, better control of resources and maximum profits. Assign tasks to site workers and track their time for payroll or contract management, all within BuildBinder. Even developers will benefit from BuildBinder's easy-to-use dashboards.
- **Managers** can report on project status in an instant, anytime, anywhere. BuildBinder's step-by-step virtual bid system makes setting up bids easy, and includes a full audit trail. Bidders input their own bid data, so project managers spend time on analysis, not data entry. Let owners and lenders know exactly what is happening and when, and use BuildBinder to deliver projects on time and on budget.
- **Accountants** can deploy robust financial tracking, with configurable work-flow for approvals and authorizations. No need to re-type anything, with BuildBinder, project financials are taken care of, from general conditions and internal expenditures, to subcontractor contract payments.
- **Executives** gain visibility into all projects using BuildBinder's Executive Overview dashboard. BuildBinder's cloud-based software gives executives, owners and partners access to KPIs, schedule status and budgets vs actuals.



## VI. TECHNICAL SUPPORT

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BuildBinder is so easy to use that you can set up your first project in minutes, with our built-in onboarding checklist. You can opt to review the checklist from start to finish, or review topics as you need them. You'll have the ability to pick up where you left off, if you need to step away, as well as skip ahead or review previous topics, without ever compromising current progress.







## VII. MORE ABOUT BUILDBINDER

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Modeled after the constructability workflow from Georgia Tech's School of Building Construction, BuildBinder is a cloud-based construction information management system (CIMS), built by construction experts, for construction experts. BuildBinder is easy to use, requires minimal training and integrates seamlessly with most applications, so there's no need to worry about lengthy deployment times.

Whether part of a small or large team, BuildBinder helps you efficiently manage the entire scope of construction projects, from initial design and funding, to close-out and hand-off. We understand how frustrating clunky software solutions can be and designed BuildBinder as the

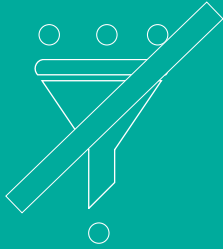
collaborative, mobile-friendly, information hub that construction professionals need to be successful.

Headquartered in San Francisco, CA, BuildBinder is immersed in the technology and innovation blooming within Silicon Valley. Our team boasts over 30+ years of experience and are ready to assist you through free demos, industry white papers, blog articles, and more, to help you standardize your construction management process.

Visit our website at [www.BuildBinder.com](http://www.BuildBinder.com) for resources that may be helpful to you and your team, as you consider BuildBinder as your construction information management solution.







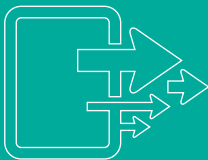
**ELIMINATE UNKNOWN  
BOTTLENECKS IN  
YOUR CONSTRUCTION  
PROCESS**



*LEAN* CONSTRUCTION



ELIMINATE RE-WORK



IMPROVE OUTPUT



# VIII. HOW WE STACK UP AGAINST OUR COMPETITORS

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## TOP 5 FEATURES COMPARED COMPETITION:

	Build Binder	Pro Core	Red Team	BuilderTrend
RFI/Submittals	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Project and task scheduling	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Daily Log and reporting	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Bidding system	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Construction accounting	<input checked="" type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>

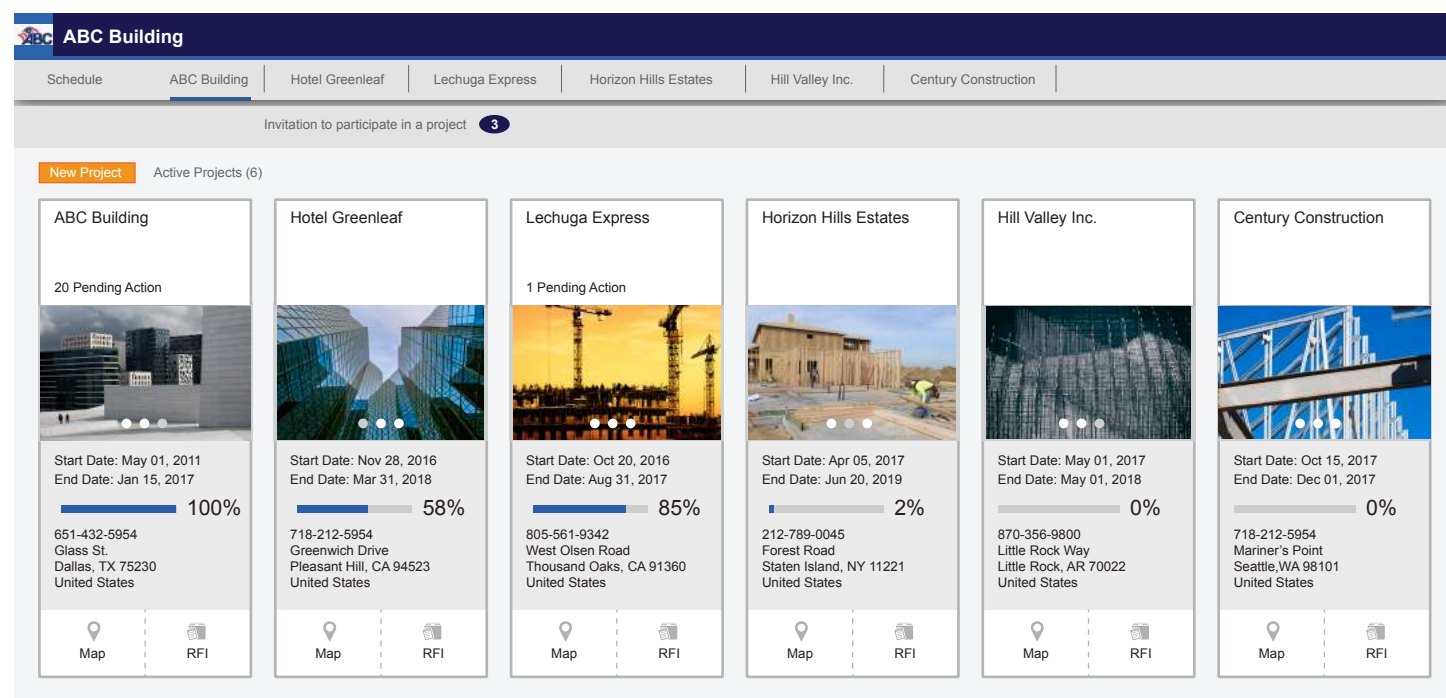
**Source:** <https://reviews.financesonline.com/>





# XI. BUILDBINDER SOFTWARE TOUR

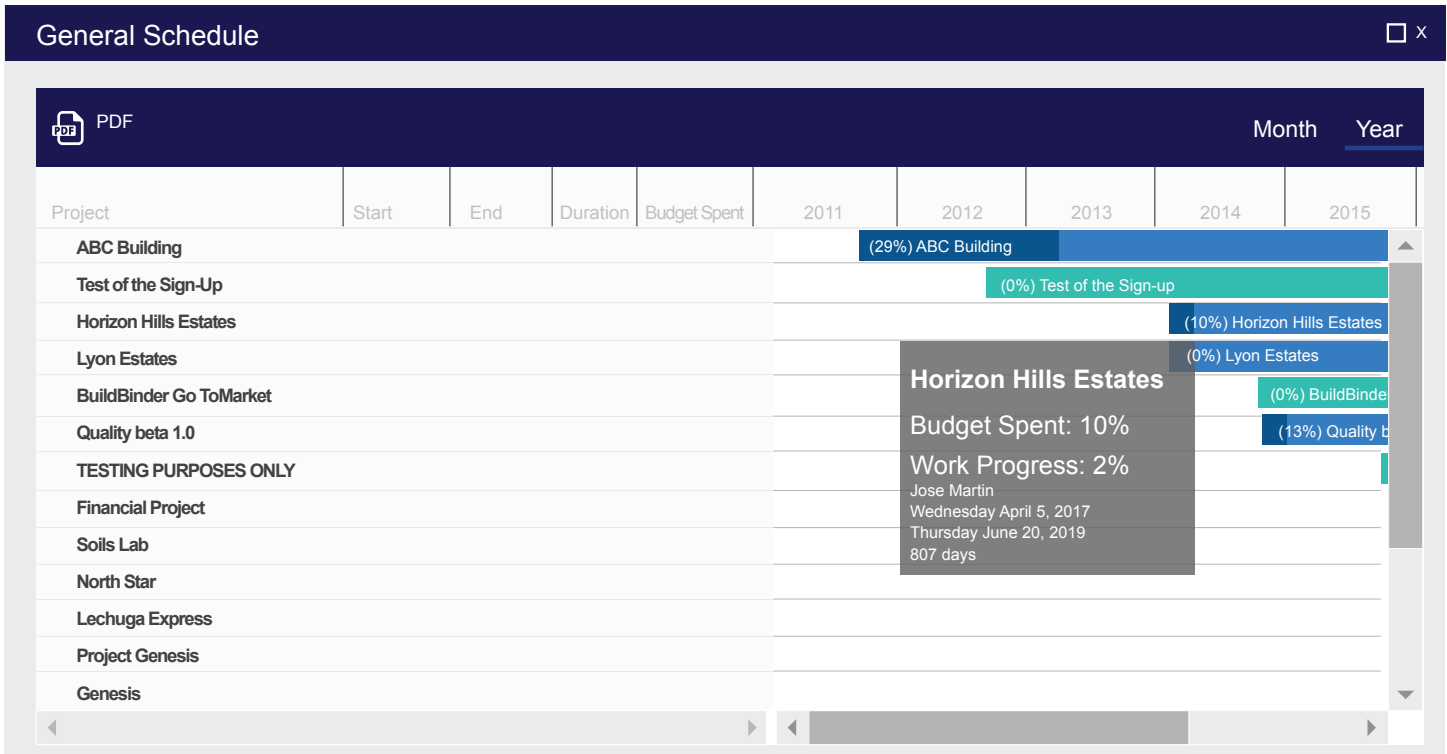
**EASY TO USE DASHBOARDS, SO THAT YOU CAN MANAGE PROJECTS YOUR WAY, BUT BETTER.**



This is main project gallery for BuildBinder. Each project has it's own virtual dashboard, or binder. You can easily view all projects at a glance and determine which ones are on-track.



# XI. BUILDBINDER SOFTWARE TOUR



From the main project gallery, click “Schedule” to see an overview of all projects. The general schedule features a Gantt chart that displays one project per line item.





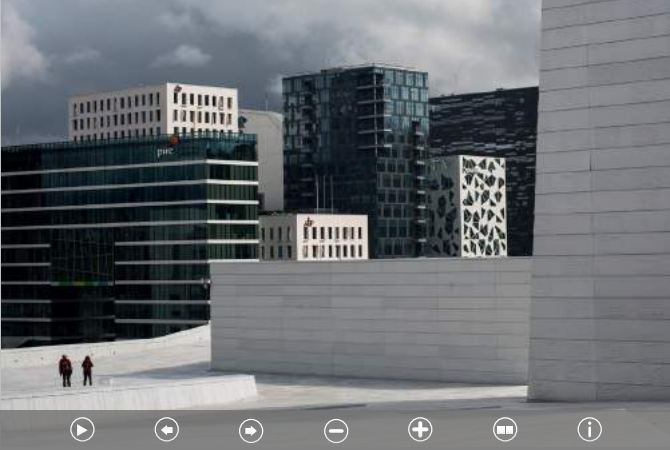
# XI. BUILDBINDER SOFTWARE TOUR

ABC Builder

Overview | Preconstruction | Work Strategy | Construction | Closeout

Projects

CONSTRUCTION PROGRESS



Project Diary November / 10

On this day there were 5 deliveries of re-bar and structural materials. Construction of main walls continued. [Read More](#)

ABC BUILDER

651-432-5954

Office@ABCBuilder.com

May 01, 2011

Jan 15, 2017

0 Days to completion

FINANCIAL SUMMARY

Current Statement

Baseline Estimate \$35,649,936.68

Contracted Amount \$35,649,936.68

Cash Flow Progress

Work Progress

Paid	\$35,649,936.68	Completed to Date	\$35,649,936.68
Balance to Pay	\$35,649,936.68	Balance to Finish	\$0

Estimated Vs. Contracted

Work Progress

100%

Baseline Estimate

Overdrawn

Paid

Contracted Amount

Completed to Date

Once you select the project you want to view, you'll land on a project overview page. The overview page is convenient for owners who want an update on a project without extensive details.



# XI. BUILDBINDER SOFTWARE TOUR

Horizon Hills Estates

OverviewPreconstructionWork StrategyConstructionCloseoutProjects

OBJECTIVES

MAINTAIN NO MORE THAN \$90,000 VARIANCE ON BUDGET

ESSENTIAL ELEMENTS

Client Profile

General Contractor Profile

Project Objectives

Project Profile

Participants

Project Requirements

Project Archives

A/E DESIGN DOCUMENTS

Project Media Gallery

Disciplines

Blueprints

Specs and Procedures

Take-offs

Import Data

Bill of Quantities

A/E Estimate

STUDIES AND REPORTS

Description	Status
Field Density Study	⌚
Percolation Tests	⌚
Retention Pond	⌚
Sieve Gradation and Proctor Curve Analysis	⌚
Slope Stability Analysis - Retention Ponds	⌚
Soil and Foundation Study	⌚

PERMITS

Description	Status
City of New York / Staten Island	⌚
LVWD applications-water and waste extension	⌚
NEW YORK GAS SERVICE	⌚

Each project also features a tab called “Pre-construction”. The pre-construction page lets architects and engineers upload blueprints, studies, permits, etc., quickly and easily.





# XI. BUILDBINDER SOFTWARE TOUR

Business 100

Horizon Hills Estates

OverviewPreconstructionWork StrategyConstructionCloseoutProjects

?

STORM SEWER

EditDeleteAdd version

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EditDeleteAdd version

STORM SEWER DRAINAGE PLAN

SANITARY SEWER SERVICE PLAN

SEWER DETAILS

SEWER NOTES AND ADDITIONAL DETAILS

STORM SEWER DRAINAGE PLAN

SANITARY SEWER SERVICE PLAN

C10-SEWER DETAILS

C11-SEWER NOTES AND ADDITIONAL DETAILS

C06-PRE-EXISTING D...

C09-SANITARY SEWER...

C10-SEWER DETAILS P...

C11-SEWER NOTES A...

?

UTILITIES

EditDeleteAdd version

EditDeleteAdd version

EditDeleteAdd version

EditDeleteAdd version

EditDeleteAdd version

C12-WATER SERVICE PLAN

C13-WATER DETAILS-REV2

C14 WATER DETAILS 2OF3

C15-WATER DETAILS-REV

C16-WATER INSTALLATION NOTES

C12-WATER SERVICE PLAN

C13-WATER DETAILS-REV2

C14 WATER DETAILS 2OF3

C15-WATER DETAILS-REV

C16-WATER INSTALLATION NOTES

C12d-WATER SERVICE...

C13-WATER DETAILS R...

C14-WATER DETAILS...

C15-WATER DETAILS...

C16-WATER INSTALLAT..

Blueprints can be added to your project as versions. Your team will only see the most current version of your blueprint, so things are never lost in communication. Administrators can conveniently view all versions.

# XI. BUILDBINDER SOFTWARE TOUR

ABC Building

OverviewPreconstructionWork StrategyConstructionCloseout

Projects

Work Strategy / Team Selection

Air conditioning

ABC Building  
Glass St. Dallas, TX 75230  
United States

DetailBiddersForumBid AnalysisClarificationsNegotiations

Reference BidderOrder ByVariancePercentage

Lowest Bidder\$% %Export to ExcelRestore BiddersLowHigh

One row description			Base Design Budget			ACHVAC Inc. X			Electromechanical Services and Installations X			Balcor ACHVAC and Projects X		
Item	Description	QuantityUnit	Price	Total	Variance	Price	Total	Variance	Price	Total	Variance	Price	Total	Variance
1 12.128	Material and labor for the installation of the tracker control system, including start-ups and tests	1.0000 Lot	\$25,000.09	\$25,000.09	\$16,095.12	\$8,904.97	\$8,904.97	\$0.00	\$38,089.34	\$38,089.34	\$29,184.37	\$14,885.48	\$14,885.48	\$5,980.51
2 12.1267	Supply of Control Tracker System, model BMTK000 for sequential units of refrigeration, package includes Interconnection, programming and training of personnel	1.0000 Piece	\$19,399.46	\$19,399.46	\$0.00	\$181,238.26	\$181,238.26	\$161,838.90	\$73,562.00	\$73,562.00	\$54,162.54	\$196,739.16	\$196,793.16	\$177,339.70
3 12.126	Material and labor for the installation of a 10 zones zoning system, including mounting dampers, electric connection, controls and accessories.	1.0000 Lot	\$5,600.02	\$5,600.02	\$0.00	\$15,583.69	\$15,583.69	\$9,983.67	\$58,596.00	\$58,596.00	\$52,995.98	\$16,676.70	\$16,676.60	\$11,276.68
4 12.125	Material and labor for the installation of a 12 zones zoning system, including mounting dampers, electric connection, controls and accessories.	1.0000 Lot	\$6,080.01	\$6,080.01	\$0.00	\$17,809.94	\$17,809.94	\$11,729.93	\$65,285.00	\$65,285.00	\$59,204.99	\$19,673.12	\$19,673.12	\$13,593.11
5 12.124	TRANE zoning system supply including control damper type module 10, damper bypass, static pressure 1 or speed sensor, zone 10 temperature sensor, central control panel, 110 to 24 volts transformers and accessories.	1.0000 Lot	\$83,734.09	\$83,734.09	\$0.00	\$92,416.87	\$92,416.87	\$8,862.78	\$190,908.94	\$190,908.94	\$107,174.85	\$121,983.60	\$121,983.60	\$38,249.51

Within the “Work Strategy” tab of a project, you can access your bid analysis page. Bidders upload their own data, and BuildBinder takes care of all mathematical calculations.





# XI. BUILDBINDER SOFTWARE TOUR

ABC Building

OverviewPreconstructionWork StrategyConstructionCloseoutProjects

Work Strategy / Contracted

Contracts Summary

ABC Building  
Glass St. Dallas, TX 75230  
United States

Use the ☒ CCA Button on the left of each new contract to authorize the amount and release it.

Amounts: With decimals

Company	Contract	Amount Contracted	%	Advance Payment Amount	%	Retention Amount
ACUTIWALLS INC						
	Supply and installation of mobile walls	\$443,782.00	60.75%	\$269,597.57	0.00%	\$0.00
	Structure	\$100.00	5.00%	\$5.00	5.00%	\$5.00
Total Acutiwalls Inc		\$443,882.00				
ALUGLASS INDUSTRIES						
	Frames	\$3,325,023.72	0.00%	\$2,019,951.91	10.00%	\$332,502.37
Total Aluglass Industries		\$3,325,023.72				
ARVE GENERAL CONTRACTORS						
	Detailing, accessories, plumbing installation, original civil work.	\$8,870,742.04				
	CCO+ Authorized additional concepts for closing	\$53,023.30	0.00%	\$0.00	-	-
	CCO+	\$0.00	0.00%	\$0.00	-	-
	CCO- Penalties and sanctions	-\$16,068.17	-	-	-	-
	CCO- Project change deduction E + B	-\$84,305.31	-	-	-	-
	CCO- Deduction for price change of Granite (Inter ceramic).					
	Will adjust to new pricing.	-\$1,911,796.13	-	-	-	-

Managing contracts is made easy with BuildBinder. You'll find contract summaries and other sophisticated construction financials on the work strategy page, whenever and wherever you need them.



# XI. BUILDBINDER SOFTWARE TOUR

ABC

ABC Building

OverviewPreconstructionWork StrategyConstructionCloseoutProjects

Construction / Process

RFI

ABC Building  
Glass St. Dallas, TX 75230  
United States

Go to previous version

New RFIRefreshAssigned to meDue Soon

Search

#	Due Date	Subject	Status	Responsible User	Priority	Blueprints	Attachments	Official Attachment
21	11/01/2016 17:30	Is Cat 5 cable sufficient for this building	Resolved	John Electric	↑	✓		
20	10/22/2016 11:19	Test for Scott Kauker	Resolved	John Matthesen	↑	✓		
19	08/11/2016 00:00	conduit question	Resolved	Emmanuel Lemor	—			✓
18	07/28/2016 00:00	Scott Kauker requested some lumber	Resolved	John Matthesen	—			✓
17	02/01/2016 00:00	Roof truss submittal	Resolved	Emmanuel Lemor	—			✓
16	02/01/2016 00:00	flooring requirements	In progress	John Matthesen	—			
15	02/01/2016 00:00	Concrete material submittal	In progress	Oscar Eduardo Nunez Elias	—			
13	01/28/2016 00:00	Need wire	In progress	John Matthesen	—			
7	01/13/2016 00:00	Get a Lenovo	New	Emmanuel Lemor	—			
6	10/24/2015 00:00	RFI title - way too wide	New	Emmanuel Lemor	—			
5	10/14/2015 00:00	Requisition for Cement	New	Emmanuel Lemor	—			
4	10/10/2015 00:00	Requisition for Nails	New	Emmanuel Lemor	—			

Within the “ Construction” tab of a project, you can easily view the status and set priority for the latest requests for information. Here is a snapshot of the BuildBinder RFI system.



# XI. BUILDBINDER SOFTWARE TOUR

The screenshot displays the BuildBinder Submittals System interface for the ABC Building project. The top navigation bar includes tabs for Overview, Preconstruction, Work Strategy, Construction (selected), and Closeout. The right side of the header shows the project name 'ABC Building' and location 'Glass St. Dallas, TX 75230 United States'. The main content area is titled 'Submittals' and shows a list of submittals. The list includes Submittal #24 (Main parking lot), Submittal #23 (New glass), and Submittal #9 (Wall decor for lobby). Submittal #9 is selected, showing details for 'Wall decor for lobby' and a status of 'Approved'. The interface includes filters for status, type, and category, and a 'New Item' button. A sidebar on the left contains icons for document, user, and communication.

ABC Building

Overview | Preconstruction | Work Strategy | **Construction** | Closeout | Projects

Construction / Process

**Submittals**

ABC Building  
Glass St. Dallas, TX 75230  
United States

Filters: ---View all status--- | ---View all types--- | ---View all categories--- | Emmanuel Lemor | Refresh | Categories

Newest First | Oldest First | Page 1 | 25 per page, Total: 7 items | New Item

Submittal #	Status	Category	Due Date
Submittal #24	(pending)	Main parking lot	Due Date: 4/27/2016 (316 days overdue)
Submittal #23	(pending)	New glass	Due Date: 4/27/2016 (316 days overdue)
Submittal #9	(pending)	Wall decor for lobby	Due Date: 2/3/2016 (400 days overdue)

**Wall decor for lobby**

Miguel De los Rios  
2/4/2016 2:56:30 AM

Category: Construction  
Due date: 2/3/2016

Cycle 1 | Active | Submitted to | Messages

Emmanuel Lemor

Emmanuel Lemor  
8/10/2016 10:04:17 PM  
has posted status: **Approved**

Miguel De los Rios  
2/4/2016 2:56:45 AM  
This proposal titled GREEN01 needs validation

Status (select to change) | Update

Reply

Upload file(s)

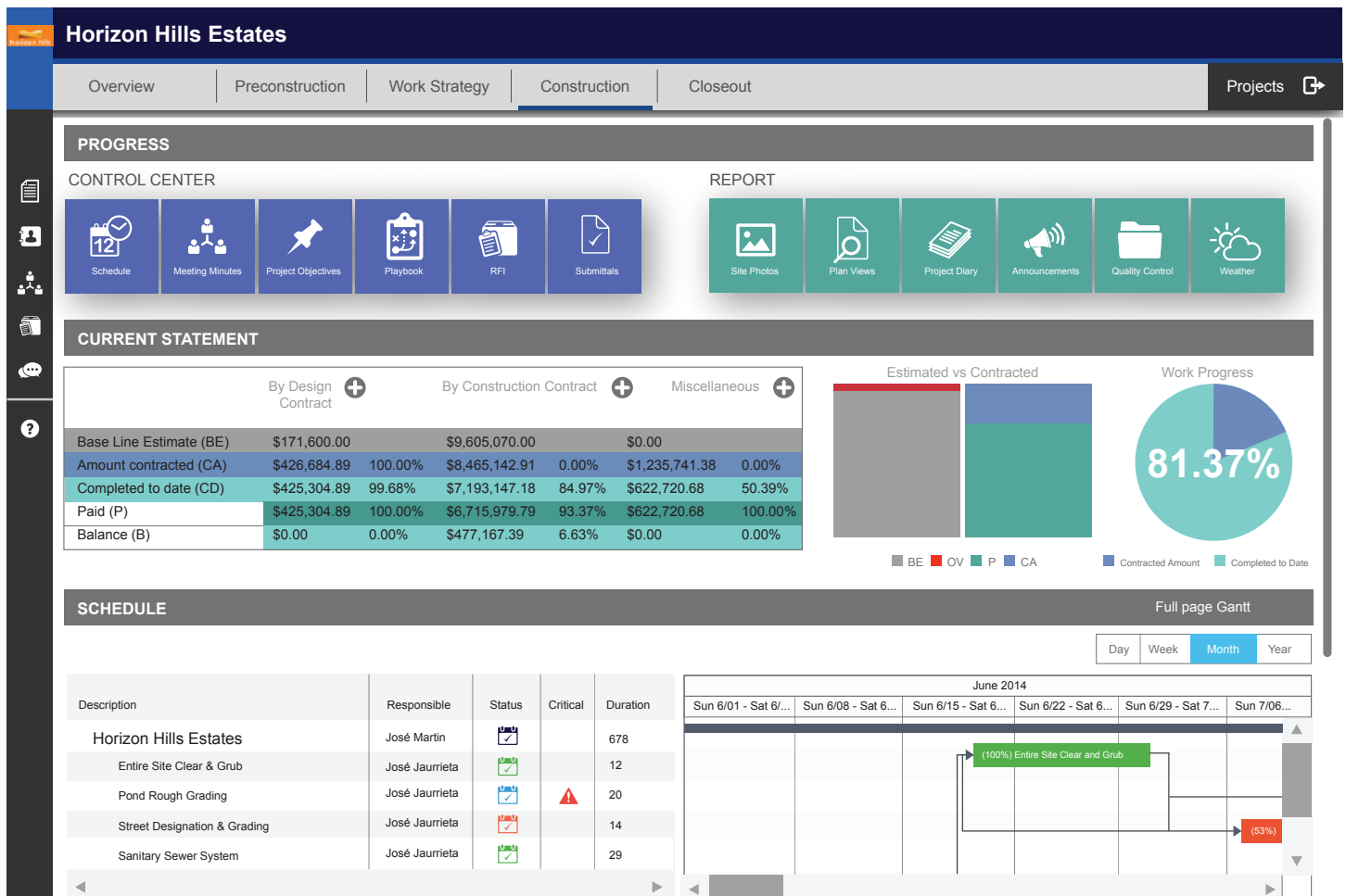
Post

The Construction tab is also home to the BuildBinder Submittals System, which allows you to quickly add new items and sort by status, category or type of submittal.





# XI. BUILDBINDER SOFTWARE TOUR



No one gets left behind when you're using BuildBinder's Construction Dashboard. It's easy to use, and everyone working at your job site will gain access.



# XI. BUILDBINDER SOFTWARE TOUR

The screenshot displays the BuildBinder software interface for a project named "Horizon Hills Estates". The top navigation bar includes tabs for Overview, Preconstruction, Work Strategy, Construction (selected), and Closeout. A "Projects" button with a plus icon is on the right. Below the navigation bar, the "Project Diary" section is active, showing a calendar for September 2015. The date "Saturday September 19, 2015" is highlighted. The calendar grid shows dates from Sunday to Saturday. The right-hand pane contains a detailed log of activities for the selected date, organized by category: "During the week:", "Bain Construction:", "Gas Company:", "Vertex:", and "Rock walls:". Each category lists specific tasks and their status.

**Horizon Hills Estates**

Overview | Preconstruction | Work Strategy | **Construction** | Closeout | Projects

Construction / Progress  
**Project Diary**

Progress  
Site Photos | Plan Views | **Project Diary** | Announcements

Horizon Hills Estates  
Forest Road  
Staten Island, NY 11221

September 2015  
Saturday September 19, 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

**During the week:**

- Water, sewage and gas services were completed for the new lots in block 13. Electricity is still pending.
- Awaiting for Post Office to install Mail boxes.

**Bain Construction:**

- Phase 3 paving. Another segment of Via Roja St. from intersection with Camino Cresta St. to Nonap St.
- Continued preparation for paving the rest of the streets in Phase 3.
- Worked on base for asphalt on Manzanita and Camino Cresta Streets
- Water and sewage services were completed for the new lots in block 13

**Gas Company:**

- Completed services for the new lots in block 13

**Vertex:**

- Returned to the project and completed concrete slabs for the mailboxes all across the development

**Rock walls:**

- The rock wall contractor completed the retention wall in block 26, lots 5 to 8.
- They are working on the single walls on block 1

At the end of the day, field supervisors can use the Construction Dashboard to enter their daily report. Everything is driven by the calendar, so you never lose track of project progress.



# XI. BUILDBINDER SOFTWARE TOUR

The screenshot displays the BuildBinder software interface for the "Horizon Hills Estates" project. The top navigation bar includes tabs for Overview, Preconstruction, Work Strategy, Construction (selected), and Closeout. A "Projects" button with a share icon is on the right. Below the navigation bar, the "Project Diary" section is active, showing a calendar for September 2015. The date "Friday September 11, 2015" is selected, and a large photo of a building's wooden frame is displayed. A sidebar on the left contains icons for various project management tools. The top right corner shows the project address: "Horizon Hills Estates, Forest Road, Staten Island, NY 11221".

Horizon Hills Estates

Overview | Preconstruction | Work Strategy | **Construction** | Closeout | Projects

Construction / Progress  
**Project Diary**

Progress  
Site Photos | Plan Views | Project Diary | Announcements

Horizon Hills Estates  
Forest Road  
Staten Island, NY 11221

September 2015

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30			

Friday September 11, 2015

← → 🔍 🖨️ ⬇️ ⏮️ ⏭️ ⓘ

+

You can view photos and plan views on the very same calendar. Daily reports and information are linked together by date, making the Construction Dashboard the source of truth, throughout the life of your project





Thanks for considering BuildBinder as your  
construction information management system.

Please forward any additional questions to:

**[info@buildbinder.com](mailto:info@buildbinder.com)**

**Tel: 1-844-311-5858**





**BUILOBINDER**